		STUDY MODULE D	ESCRIPTION FORM		
Name of the module/subject Social aspects of communication				Code 1011105211011108869	
Field of	study	ment - Part-time studies	Profile of study (general academic, practical) (brak)	Year /Semester	
	path/specialty	cation Management in	Subject offered in: Polish	Course (compulsory, elective elective	
Cycle o	f study:		Form of study (full-time,part-time)	•	
	Second-c	ycle studies	part-time		
No. of h	nours		1	No. of credits	
Lectu	re: 16 Classes	s: Laboratory:	Project/seminars:	. 3	
Status	of the course in the study	program (Basic, major, other)	(university-wide, from another fie	ld)	
		(brak)	(brak)		
Educati	on areas and fields of sci	ence and art		ECTS distribution (number and %)	
techr	nical sciences			3 100%	
	Technical scie	ences		3 100%	
Resp	onsible for subj	ect / lecturer:	Responsible for subject	:/lecturer:	
ema	nż. Małgorzata Spycha ail: malgorzata.spycha		dr inż. Małgorzata Spychała email: malgorzata.spychala@put.poznan.pl		
tel. 61 665 34 15 Faculty of Engineering Management ul. Strzelecka 11 60-965 Poznań			tel. 61 665 34 15 Faculty of Engineering Management ul. Strzelecka 11 60-965 Poznań		
		ns of knowledge, skills an			
1	Knowledge	The student knows basic conce	pts related with the social groups	, knows interpersonal rules.	
2	Skills	The student has skills of noticing, associating and interpreting occurrences in social groups.			
3	Social competencies	The student is aware of the mea private life.	aning of the social communication	n in the professional and	

# Assumptions and objectives of the course:

Developing by students social abilities, i.e. the teamwork, effective negotiations, presentations, active listening.

# Study outcomes and reference to the educational results for a field of study

## Knowledge:

- 1. The student has knowledge about communication systems and styles in the enterprise. [K1A\_W06]
- 2. He knows methods of solving social conflicts. [K1A\_W06; K1A\_W08]
- 3. He has knowledge about preparation of the presentation. [K1A\_W15]

### Skills:

- 1. He is able to analyze and to assess communication styles in the society. [K1A\_U01; K1A\_U02]
- 2. He uses the acquired knowledge to solve social conflicts in team. [K1A\_U03, K1A\_U05; K1A\_U08]
- 3. He can prepare the presentation. [K1A\_U09; K1A\_U10]

#### Social competencies:

- 1. He is able to act according to social rules in the given group. [K1A\_K01]
- 2. He is able to recognize and to solve social conflicts in teams. [K1A\_K04]
- 3. He is able to analyse independently social situations and to develop the knowledge concerning the social communication. -[K1A\_K06]

	Assessment methods of study outcomes
Discussions; written test	

## **Faculty of Engineering Management**

#### Course description

- 1. Introduction to the social communication Essence of the communication. Model of the process of communication. Elements of the process of communication. Understanding linguistic announcements. Communications functions. Interpersonal communication, social communication, public communication, mass communication.
- 2. Social competencies as basic skills of the manager. Issue of manager' occupetional competencies. Technical competencies, Social competencies. Influence of managers' social competencies on the tasks in the organization.
- 3. Communication with the external environment. Public relations as the part of the communication system. The Internet as the base of the modern communication in the enterprise. MIX marketing. Mass media.
- 4. The social conflict and negotiations. Sources of conflicts in the organization. Ways of resolving conflicts. Effective conflict management. Negotiations in the organization. Techniques of negotiation.
- 5. The presentation as the interactive form of communication. Preparing the presentation. The structure and principles the presentation. Features of the professional presentation. Analysis of the audience. Structure of sentences. Non-verbal behaviours during the presentation
- 6. International communication cultural differences in the everyday life, in public, business and other behaviours. Differences in the non-verbal communication, in managing of space and time. Stereotypes, cultural discrimination.
- 7. The manipulation as the special case of the social communication how to defend oneself against the manipulation? The communication as the mean of manipulation of the potential interviewed person. Techniques of the manipulation. Examples of the manipulation.

### Basic bibliography:

- 1. Morreale S.P., Spitzberg B.H., Barge J.K., Komunikacja między ludźmi, PWN, 2007
- Nęcki Z. ?Komunikacja międzyludzka? Kraków 1996
- 3. 3. Stankiewicz J., Komunikowanie się organizacji, Wrocław, 1999

#### Additional bibliography:

- 1. 1. Jabłonowska, L., Wachowiak, P., Winch, S., ?Prezentacja profesjonalna. Teoria i praktyka?, Difin, Warszawa, 2008
- 2. 2. Mruk H. ?Komunikowanie się w biznesie? Poznań 2002,
- 3. 3. Robbins S., Zachowania w organizacji, PWE, Warszawa, 1998

# Result of average student's workload

	Activity		Time (working hours)			
1. Lectures			16			
Student's workload						
	Source of workload	hours	ECTS			

Source of workload	hours	ECTS
Total workload	30	3
Contact hours	30	2
Practical activities	4	1